

APPENDIX C: SAMPLE START-UP BUDGET

BUDGET FOR ONE SBHC START-UP

L. FUNDING SOURCES

| | GRANT(S) | | | SCHOOL SYSTEM IN-KIND (3 YEARS) | MEDICAL SPONSOR (3 YEARS) | TO BE DETERMINED (YEAR 1 ONLY) |
|---|----------|---------|---------|---------------------------------|---------------------------|--------------------------------|
| | YEAR 1 | YEAR 2 | YEAR 3 | | | |
| Personnel Expenses (Salaries) | | | | | | |
| Board Certified Pediatrician (.2FTE) In-kind by medical sponsor. Base salary \$145,000 | 80,000 | 81,600 | 83,232 | 244,832 | 88,752 | |
| Nurse Practitioner/Physician's Assistant (1FTE) Base salary \$80,000 | 45,000 | 45,900 | 46,818 | 137,718 | | |
| Licensed Clinical Social Worker (1FTE) Base salary \$45,000 | | | | | | |
| School Nurse (1FTE) In-kind by the local school system. Base salary \$50,000 | | | | 150,000 | | |
| Medical Assistant (1FTE) Base salary \$28,000 | 28,000 | 28,560 | 29,131 | 85,691 | | |
| Total Salaries | 153,000 | 156,060 | 159,181 | 468,241 | | |
| Fringe Benefits (27.57%) Estimated | 42,182 | 43,026 | 43,886 | 129,094 | | |
| Total Personnel Expenses | 195,182 | 199,086 | 203,067 | 597,335 | | |
| Operating Expenses | | | | | | |
| Clinic space renovation (carpentry, drywall, paint, plumbing) \$150/sq ft x 800 sq ft | 60,000 | 7,000 | 7,000 | 74,000 | | |
| Space, gas, electricity, water, telephones, janitorial (In-kind by local School System) | | | | | | |
| Medical Equipment to outfit 2 exam rooms: Includes exam table, step stool, mayo stand, gooseneck lamp, mobile medical cart, wall mount otoscope/ophthalmoscope, wall mount sharps container, thermometer, height/weight scale; baby scale, emergency cart, waste receptacle, wall mount blood pressure equipment, refrigerator, etc. | 9,000 | 15,300 | 17,748 | 42,048 | | |
| Medical Supplies: Includes exam sheets, tongue depressors, sharps, gloves, etc. (1500 encounters in Year 1; 2500 encounters in Year 2; 2900 encounters in Year 3 @ \$6/encounter) | 6,000 | 5,100 | 5,916 | 17,016 | | |
| Office Supplies: Includes medical charts (year 1), file cabinet (year 1). Paper, pens, etc. (1500 encounters in Year 1; 2500 encounters in Year 2; 2900 encounters in Year 3 @ \$2/encounter) | | | | | | |
| Office Equipment: Computers (4 @ \$1,200 per computer) Printer/Fax/Scanner Combo (2 @ \$600 each) Desks, chairs, etc. Billing Software Medical Waste Disposal | 4,800 | | | 4,800 | | |
| | 1,200 | | | 1,200 | | |
| | 4,000 | | | 4,000 | | |
| | 2,000 | | | 2,000 | 2,000 | |
| | 500 | 510 | 520 | 1,530 | | |
| | 87,500 | 27,910 | 31,184 | 146,594 | | |
| Total Operating Expenses | 282,682 | 226,996 | 234,252 | 743,929 | 90,752 | |
| TOTAL SBHC START-UP | | | | 360,000 | 90,752 | 120,000 |