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*Serving Students, Faculty and Staff
of the University System of Georgia*



An Online Resource for the University System of Georgia Software Purchases

- Vendor Negotiation and Contract Management
- Institutional Store
- Vendor Information
- Personal Store



SRS Today

- Goals
- Direction
- Collaboration



Goals:

Point of Contact

1. To be the first “Point of Contact” for software, services, and information to support better decision making!



Goals:

Buying Power

1. To be the first “Point of Contact” for software, services, and information to support better decision making!
2. To capture the buying power of the USG as a volume purchaser to offer the best pricing on software and services to the USG.



Goals:

Value Add

1. To be the first “Point of Contact” for software, services, and information to support better decision making!
2. To capture the buying power of the USG as a volume purchaser to offer the best pricing on software and services to the USG.
3. To add value through implementing innovative solutions to provide increased benefit to the USG.



Direction:

- Products
- Teams
- Designs

Software Resource & Services

Offering the University System of Georgia's faculty, staff and students affordable, brand name software and services for their work or personal computers.



[HOME](#)

[ABOUT](#)

[CONTACT US](#)

[FAQ](#)

[THE POINT](#)

Choose from the following options

INSTITUTIONAL STORE

Are you a University System of Georgia Faculty/Staff looking to buy software for your institution?

[Visit the Institutional Store »](#)

THE POINT

Offering the University System of Georgia information access for better decision making.

[Visit The Point »](#)

PERSONAL STORE

Are you a University System of Georgia Faculty/Staff or Student looking to buy software for personal use?

[Visit the Personal Store »](#)

Latest News

[\(11/05/2012\)-Orders for Office 2010 and Office Mac 2011](#)

[\(08/10/2012\)-Georgia Sales Tax Holiday](#)

[\(06/28/2012\)-Account merges taking place now](#)

Frequently Asked Questions

[How will my order be shipped to me?](#)

[What forms of payment does SRS accept?](#)

[When I purchase a license, does it come with a CD/DVD?](#)



Institutional Store:

- Software for Institutional Use
- Discounted Products
- Unlimited Pricing Model

For use on school owned computer!

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Welcome to the Institutional Store

[My Account or Logout](#) **CART:** 9 Item(s)

Products >

Featured Products

- Adobe
- Blackboard Mobile Central
- Corel
- FileMaker
- IBM SPSS
- Jive
- LANDESK
- lynda.com
- Maplesoft
- Microsoft
- Minitab
- Nuance
- Parallels
- Rosetta Stone
- SAS
- Skillssoft
- Student Media
- Symantec
- SYSTAT
- TechSmith
- Thomson Reuters
- VMware
- Work at Home

Products



BOR EndPoint Security & Management (kit)



Blackboard Mobile Central



Freehand 11.0 Win



Jive Software for Higher Education



Office Mac 2011 -- Work At Home



Office Pro Plus 2010 -- Work at Home



Photoshop Extended CS6



SYSTAT 13



Windows Operating Systems -- Work at Home



Information Technology Services at the University System of Georgia

2500 Daniels Bridge Road, Building 300
Athens, GA 30606 Tel. (706) 583 2230
Fax (706) 583 2299

[Support Vendors](#) | [SRS Terminology](#) | [Meet The Staff](#) | [Contact Us](#) | [Return Policy](#)

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Personal Store:

- Software for Home Use
- Brand Name Products
- Work-at-Home Software

Dell Hardware (coming soon)

SHI Expanded Products (coming soon)

For use on your home computer!



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INSTITUTIONAL PERSONAL SERVICES

 All

Hello, Jason Steele. We have [specials](#) for University System Employees. ([Not Jason?](#))

CART: 0 Item(s)



Adobe Creative Suite 4 Master Collection

A comprehensive cross-media creative environment for designing print, interactive, web, film, video, and mobile content.

only **\$599**

ADOBE ACROBAT 9

Give your ideas a competitive edge

[Learn more >](#)



Featured Products



Microsoft Office Professional 2007 with FREE 2GB Flash Drive

MSRP: \$499.00
\$129.98
 Save \$369.02
 Sale Ends: 10/03/2009



Adobe Design Premium CS4 Student Edition with FREE Pantone 100 Top Colors - WIN (College Students Only)

MSRP: \$1,826.00
\$399.98
 Save \$1,426.02



Adobe Acrobat 9 Professional - WIN

MSRP: \$499.00
\$99.98
 Save \$399.02



Final Draft 8 (Limited Time \$25 Mail-In Rebate!!)

MSRP: \$249.00
\$124.98
 Save \$124.02



VistTablet Graphics Tablet (12x10)

MSRP: \$129.00
\$99.98
 Save \$29.02



Adobe Photoshop CS4 Student Edition with Free Pantone 100 Top Colors - MAC (College Students Only)

MSRP: \$1,026.00
\$199.98
 Save \$826.02



Adobe Creative Suite 4: Design Standard - MAC (Educators/K12 Students)

MSRP: \$1,399.00
\$449.98
 Save \$949.02



SPSS Graduate Pack 17 - WIN

\$199.98

Latest News

[Adobe Announces Creative Suite 5 to be releases February of 2010](#)

[The New and Improved SRS Ecommerce site has launched!](#)

[Special Student Discount on all Microsoft Software](#)

[The University System of Georgia Welcomes Software Resource & Services](#)

[The new Software Resource & Services Logo give SRS a New Face](#)

Frequently Asked Questions

[Who is eligible to purchase products from the SRS web site?](#)

[Do I need a current student ID to make a purchase?](#)

[What if I'm an out-of-state student or employee?](#)



Information and Instructional Technology
 at the University System of Georgia
 2500 Daniels Bridge Road, Building 300
 Athens, GA 30606
 Tel. (706) 583-2000



Come To The Point!

- Information on vendors (contracts, training, alerts, etc.)
- Status on system level contracts
- On-going vendor activities (success stories, negotiations, webinars, etc.)
- Opportunities being considered
- Campus contacts
- Teams for collaboration
- Requested information

Software Resource & Services

Offering the University System of Georgia information access for better decision making.



[HOME](#) [BROWSE REPOSITORIES](#)

REPOSITORY TO SEARCH

-All Repositories-

Vendor Renewals

Currently viewing all active vendor contracts

Due in 30 Days

Due in 3 Months

Inactive

Search: <input type="text"/>						
CONTRACT NAME	TERM START	TERM END	TERM RENEWAL	CONTRACT ENDS	STATUS	
Oracle University Enabling	10/21/2011	10/20/2012	1 of 1	2012	Signed	
SAS Institution Master	01/01/2012	12/31/2012	1 of 5	2016	Signed	
SkillSoft (Element K) Enabling	01/15/2012	01/14/2013	4 of 5	2014	Signed	
Symantec PGP	05/06/2012	05/05/2013	4 of 5	2014	Signed	
TouchNet Master	07/01/2012	06/30/2013	1 of 5	2017	Signed	
VMware ELA	06/08/2012	06/07/2013	1 of 3	2015	Signed	
Wolfram Mathematica	02/23/2012	10/22/2012	1 of 4	2015	Signed	

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Control Panel

Opportunity

Vendor Contract

- lynda.com lyndaCampus
- Absolute Enabling ka
- Axiom Agreement - ka
- Blackboard Master
- Blackboard Collaborate Enabling
- CCH TeamMate
- Ellucian QuickScan Pro
- TurnItIn Enabling
- Adobe CLP
- Adobe ELA
- Blackboard Connect
- Blackboard Mobile
- Blackboard Presidium
- Blackboard Transact
- Blackboard Vista
- CampusEAI Enabling
- CIO Executive Council
- Ellucian CSI Submission Enabling ka
- Ellucian Institution Code Submission for Baseline Enabling ka



SRS for K-12





Goals for K12:

- Build a Stronger Relationship to the Benefit of Georgia's students
- Provide Lower Cost to Increase Technology needs in all Districts
- Increase Awareness of Available Technology

SHARE THE SUCCESS!



Next Steps:

1. Identify K12 Team

7-9 Members

Representative of Districts

2 Large

2 Small

2 Low Tech

2 High Tech

Plan for Rotation of Members



Next Steps:

1. Identify K12 Team
2. Build Communication Plan

Need to Share Information with all Districts
Market to Staff and Faculty
Provide Self-Help



Next Steps:

1. Identify K12 Team
2. Build Communication Plan
3. Identify Buyers/Liaisons

Focused Purchasers for each District
Provides Contacts for Collaboration



Next Steps:

1. Identify K12 Team
2. Build Communication Plan
3. Identify Buyers/Liaisons
4. Commitment for Volume Purchasing

Bigger Volume Better Pricing

Co-Term Agreements

Allow of Pro-Rating (Mid-Year Purchasing)



Next Steps:

1. Identify K12 Team
2. Build Communication Plan
3. Identify Buyers/Liaisons
4. Commitment for Volume Purchasing
5. Establish Product Selection Process

Identify Best Opportunities for K12
Pricing Model to Fit K12 District Needs
Initially Pilot with Adobe and LanDesk



Next Steps:

1. Identify K12 Team
2. Build Communication Plan
3. Identify Buyers/Liaisons
4. Commitment for Volume Purchasing
5. Establish Product Selection Process
6. Setup K12 in the SRS Website



Questions

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THANK YOU!

