Cluster Area: Marketing

Career Pathway:	Students must successfully pass the following three courses in order to
Marketing	sit for the End-of-Pathway Assessment:
Communications and	08.47400 Marketing Principles
Promotions	08.45100 Promotion and Digital Marketing
	08.45200 Integrated Marketing Communications
Credentialing Exam:	Fundamental Marketing Concepts – ASK Institute
	<ul> <li>Certification Assessment developed by the A*S*K Business</li> </ul>
	Institute (Assessment of Skills & Knowledge for Business)
	https://www.askinstitute.org/index.php/certification/fundamental
	<u>-marketing-concepts</u>
	Multiple-Choice Only
Testing Agency:	Exam dispensed by NOCTI
	Link: http://www.nocti.org/
Exam Blueprint:	Link to blueprint on NOCTI website:
	https://www.nocti.org/wp-
	content/uploads/2020/10/PartASKFundMktg84578574.pdf
	To view a more detailed information for the Fundamental Marketing
	Concepts exam on the ASK Institute Website, go to the following link:
	https://www.mbaresearch.info/download/ASK/ASK%20Fund.Mktg%20C
	oncepts%20P.I.%20List%202018%20FINAL.pdf
Exam Cost:	\$33.00
Duration of Exam:	Total Administration Time: 100 Minutes
	Multiple Session Administration
	This assessment can be administered in:
	One 100- minute session
	Two 50-minute sessions
	Three 33-minute sessions
	Session preference is designated at the time orders are placed.
Number of	100 questions
Questions:	0 1:5: 11: 1 4 1: 700/
Exam Cut-Score:	Certified High Achiever - 70%
	Certified High Achiever, Exemplary Performance - 90%
Test Ordering	Become a NOCTI Customer
Information:	1. Designate a Site Coordinator (teachers cannot serve in this role).
	2. Download a Testing Agreement and review the NOCTI Security
	Policy at <u>www.nocti.org/GettingStarted.cfm</u> .
	3. Complete the Testing Agreement, being sure to include appropriate
	the state of the s
	signatures and position titles. 4. Email/Fax the completed testing agreement to NOCTI.

	<ol> <li>Receive a welcome email from NOCTI with account details and access to a password protected Client Services Center.</li> <li>Access the Client Services Center to place orders, pick up user codes for test administration, view score reports, and access resource materials.</li> <li>Attend a Site Coordinator Training webinar (strongly recommended) - <a href="http://www.nocti.org/Webinar.cfm">http://www.nocti.org/Webinar.cfm</a></li> <li>Note: Current NOCTI customers only need to complete a testing agreement when there is a site coordinator or contact information change.</li> </ol>
	<ul> <li>Place Orders</li> <li>1. Site Coordinators place orders online at the Client Services Center.</li> <li>2. Follow the online order form prompts to select the correct assessment.</li> </ul>
	<ol> <li>A credit card or purchase order is required at the time of order.</li> <li>Orders for online assessments are processed in two business days.</li> <li>Site Coordinators receive email notification when orders are processed.</li> <li>Access the Client Services Center to retrieve user codes and</li> </ol>
	passwords.
Proctoring Guidelines:	Site Coordinators:  1. Select Proctors following NOCTI's Security Policy.
	NOCTI Security Policy Excerpt Instructors teaching in the content area for which the assessment will be administered are prohibited from proctoring the online tests for their own students or students in a similar educational setting.
	<ol> <li>Review the Proctor Guide for Online Administration located at the Client Services Center.</li> <li>Provide a copy of the Proctor Guide to the designated proctor prior</li> </ol>
	to test administration.
Testing Format:	Administered using QuadNet, NOCTI's online administration system.  • Testing URL provided at the Client Services Center and in the Proctor Guide for Online Administration
Required Computer Software Specifications:	Complete computer setup information is available at the Client Services Center. Site Coordinators should share the setup information with technology staff well in advance of testing.
	Windows Systems:
	Windows XP SP3 or higher, Vista, Windows 7 or Windows 8 current with service packs and updates. All necessary service packs and updates can be obtained at no charge by using the

	Windows Update feature on your local machine.
	• 128 MB RAM
	Pentium II-350 MHz processor
	<ul> <li>1024 x 768 resolution is highly recommended</li> </ul>
	<ul> <li>Adobe Flash is strongly recommended as some</li> </ul>
	assessment items may have interactive components
	that require Flash to display properly. It can be
	downloaded at: <a href="http://get.adobe.com/flashplayer/">http://get.adobe.com/flashplayer/</a>
	Internet Browsers Supported
	☐ Internet Explorer 9.0, 10.0, or 11.0 for Windows
	<ul><li>☐ Firefox 11 or higher</li><li>☐ Google Chrome 18 or higher</li></ul>
	□ Google Chrome 18 of Higher
	Note: This website works best in IE 9/10/11, Chrome or
	Firefox versions that support CSS3.
	Mac Systems:
	OS X version 10.3.9 or higher
	• 128 MB RAM
	G3 Processor
	<ul> <li>Adobe Flash is strongly recommended as some assessment</li> </ul>
	items may have interactive components that require Flash to
	display properly. It can be downloaded at
	http://get.adobe.com/flashplayer/
	Internet Browsers Supported
	Safari
	Firefox
	Mobile Devices
	This site supports most Android tablets and iPads manufactured since
	2010. Please use our online practice test (Try the Testing System) at
	http://testing.nocti.org before planning large scale use of tablets.
Test Availability:	Year-round availability
Testing Agency	Name: Lisa Brauher
Contact:	Title: Outreach Coordinator
	Telephone Number: 800-334-6283, ext. 258
	Email Address: <u>lisa.brauher@nocti.org</u>
	Specific Inquiries
	Ordering: orders@nocti.org or 800-334-6283
	General, Technical Support, Scoring: <a href="mailto:nocti@nocti.org">nocti@nocti.org</a> or 800-334-6283
<b>GaDOE Contact for</b>	Name: Mamie Hanson
Credentialing:	Telephone Number: 470-728-6052

	Email: mhanson@doe.k12.ga.us
<b>GaDOE Contact for</b>	Name: Joni Cochran
<b>Curriculum Area:</b>	Telephone Number: 404-623-5102
	Email: joni.cochran@doe.k12.ga.us