

PROGRAM OF STUDY: Financial Services



This Program of Study may serve as a graduation guide for the next four plus years, along with other career planning and educational materials. Courses listed in this model may include recommended coursework and should be individualized to students' educational and career goals. Each graduation plan needs to meet minimum high school graduation requirements. Dual Enrollment courses can be high school academic and/or career technical education courses.

SECONDARY:					POSTSECONDARY:		
COURSE/ GRADE	NINTH	TENTH	ELEVENTH	TWELFTH	TCC	DIPLOMA OR AAS	BACHELOR OF SCIENCE
ENGLISH	9 th grade Lit/ Composition	10 th grade Lit/ Composition	American Lit/ Composition	World Lit/ Composition / British Lit	BA11 TCC Banking and Finance Fundamentals Find the campus for the TCC options	Completion of the BA11 TCC leads to the Banking and Finance diploma and the Banking and Finance degree (BAF3). Find the campus for the Diploma, Degree options	The University System of Georgia offers students' higher education options at 30 institutions throughout the state, providing a wide range of academic programming including certificates and associate, baccalaureate, masters, doctoral and professional degrees. https://apps.ds.usg.edu/ords/?p=118:1:0
MATHEMATICS	Coordinate Algebra / Algebra I	Analytic Geometry / Geometry	Advanced Algebra / Algebra II	Pre-calculus			
SCIENCE	Physical Science	Biology	Chemistry	Physics			
SOCIAL STUDIES	World History	Psychology	US History	Government (½ unit) Economics (½ unit)			
PATHWAY COMPLETER	Introduction to Business and Technology	Financial Literacy	Banking, Investing, and Insurance	Another course in focus area, Work-Based Learning, or Youth Apprenticeship			
Industry Recognized Credential (Pathway Completer)		Visit the End of Pathway Assessment Page (see note below)					
Required/ Selective Electives	Health & Personal Fitness (can be taken in grades 9-12)	Legal Environment of Business	Entrepreneurship	Statistics			
	Modern Language/Latin 2 units required for admissions to Georgia University System Colleges/Universities For a listing of Modern Language/Latin courses offered at your high school, please contact your advisor, counselor, or curriculum handbook.		Other Electives For a listing of other elective courses offered at your high school, please check with your advisor, counselor, or curriculum handbook.				

NOTE: Students have many options to **ENTER** and **EXIT** from their academic studies into the workforce. When a student graduates from high school, they are eligible to choose one of many **ENTRANCE POINT** options: **1.** Enroll in either a 2 or 4 year post-secondary program; **2.** Enroll in an apprenticeship program or the military; or **3.** Enter the workforce using technical skills learned in high school. When a student finishes a 2- or 4-year degree program, they may choose to **EXIT** and **1.** Enroll in an apprenticeship program or the military; **2.** Enroll in a professional university degree program; or **3.** Enter the workforce using technical skills learned.

Financial Services Career Pathway Completers - Industry Credentialing for High School Students
 Upon completion of sequenced courses in the Financial Services Pathway, students are eligible to complete the Industry-Recognized student credential for fulfillment of the End of Pathway Assessment. Secondary students completing the Financial Services pathway will be able to sit for the National Industry Credentialed assessment offered on-line from **NOCTI** and **WISE**. Once mastery is reached, students will receive recognition for completion and use this credential in conjunction with their job or continuing training. For specific assessment information, refer to: <http://bit.ly/GAFinance>

Sample In Demand Careers in Georgia

Occupation Specialties	Level of Education Needed	Georgia Average Salary	Annual Average Openings in Georgia	2014 – 2024 Employment Outlook
Claims Examiners, Property and Casualty Insurance	Bachelor's Degree	\$61,958	294	In Demand, High Skill, High Wage
Investment Underwriters	Bachelor's Degree	\$65,577	49	In Demand, High Skill
Financial Examiners	Bachelor's Degree	\$83,390	25	High Skill, High Wage, In Demand
Insurance Claims Clerks	Some postsecondary, no degree required	\$43,201	1,198	High Skill, In Demand

[Data link here.](#)

Go to [GAfutures at www.gafutures.org](http://www.gafutures.org) for more information about your education and career planning, including valuable financial information (grants and scholarships including HOPE Program, grants and loans, FAFSA, and CSS forms).

Career Enhancement Opportunities	Career-Related Education Activities <ul style="list-style-type: none"> Career Awareness Career Exploration Instructional Related Connecting <ul style="list-style-type: none"> Work-Based Learning Employability Skill Dev. Cooperative Education Internship Youth Apprenticeship Clinicals 	Postsecondary Options: <ul style="list-style-type: none"> 4-Year Universities/Colleges 2-Year Colleges Technical Colleges State Registered Apprenticeships Special Purpose Schools On-the-Job Training Military 	Earning Postsecondary Credits While in High School <ul style="list-style-type: none"> Dual Enrollment Program Earn postsecondary credit while in high school You can complete <ul style="list-style-type: none"> Industry Credential Technical Certificate of Credit (TCC) Associates of Applied Science Degree Bachelor's Degree Who can help? <ul style="list-style-type: none"> Parents School Counselor Advisor
	Postsecondary Transition <ul style="list-style-type: none"> University System of Georgia Institutions: Admissions Testing <ul style="list-style-type: none"> ACT or SAT For More Information: <ul style="list-style-type: none"> Contact the institution of your choice OR Technical College System of Georgia <ul style="list-style-type: none"> Placement Exam United States Military <ul style="list-style-type: none"> ASVAB Assessment Use BRIDGE Law platform to inform decisions on postsecondary opportunities Dual Enrollment <ul style="list-style-type: none"> Earning high school course credits while taking college courses 		
Related Pathway Occupations		Other Related Occupations	
<ul style="list-style-type: none"> Claims Adjusters, Examiners, & Investigators Claims Examiners, Property & Casualty Insurers Appraisers, Auto Damage Insurance Underwriters 		<ul style="list-style-type: none"> Computer Scientists Administrative Support Specialists Health Specialists Accountants Actuaries 	
*ONET Online			

Financial Services Pathway Description

The Finance Career Cluster prepares students for careers in financial and investment planning, banking, insurance and business financial management. Finance career opportunities are available in every sector of the economy and require skill in organization, time management, customer service and communication.

Students in finance learn and practice skills that prepare them for diverse post-high school education and training opportunities, from apprenticeships and two-year college programs to Four-year College and graduate programs.

Workers in this pathway provide services to policyholders and insurance companies. Jobs in this pathway involve managing other people's money and helping other people reach their financial goals. This pathway is involved in directing companies' investment policies and preparing financial documents for regulatory authorities.

Occupations in this pathway include loan officer, teller, compliance officer, credit analyst, new accounts clerk, internal auditor, bill collector, mortgage underwriter, customer service representative, and commercial loan specialist.