

Amy M. Smith, Ph.D. Career Training Concepts, Inc.









This logo represents a person whose career and personal life are balanced.





#### CAREER TRAINING CONCEPTS, INC.

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Career Direction First Printing – August 1987

Career Direction 2 Revised - March 2011



#### Premise

Often resources are unavailable to optimally advise students about education and career paths.

Career Direction 2 can serve as a feasible, practical and additional guidance tool.



# Purpose

Career Direction 2 is a high quality workshop that provides students with tools, strategies and knowledge needed to set goals and make choices that will lead to successful futures.



#### **Highlights of Career Direction 2**

- □ A motivational career planning tool in its 36<sup>th</sup> edition
- **□** Comprehensive
- Available at no cost to you or your students





## **Highlights of Career Direction 2** (continued)

- ☐ Flexible scheduling
- ☐ Guest instructors (No need to train up)
- ☐ Aligned with Common Core State **Performance Standards**
- ☐ Addresses BRIDGE Act Requirements







#### **Highlights of Career Direction 2 Content**





# To choose an enjoyable career, students will consider:

- Priorities
- Personality
- Interests
- Abilities



#### Career Preparation Begins Now!

**Goal setting** 

**Preparation** 

The "secret" to success is to stay focused on goals and the priorities behind them.





#### Is Education Worth It?

Estimated pre-tax monthly earnings for people who have:

**Doctoral or Professional Degree** 

\$6,638

Master's Degree

\$5,447

**Bachelor's Degree** 

\$4,441

**Associate Degree** 

\$3,297

**High School Diploma** 

\$2,712

Dropout

\$1,967

Source: U.S. Bureau of Labor Statistics







### Paying for Education and Training

No matter how high the cost of education ... the price of ignorance will be higher!



#### Finding a Job - How? Where? Who?

**Advertised Jobs** 

**Invisible Jobs** 

**Networking** 



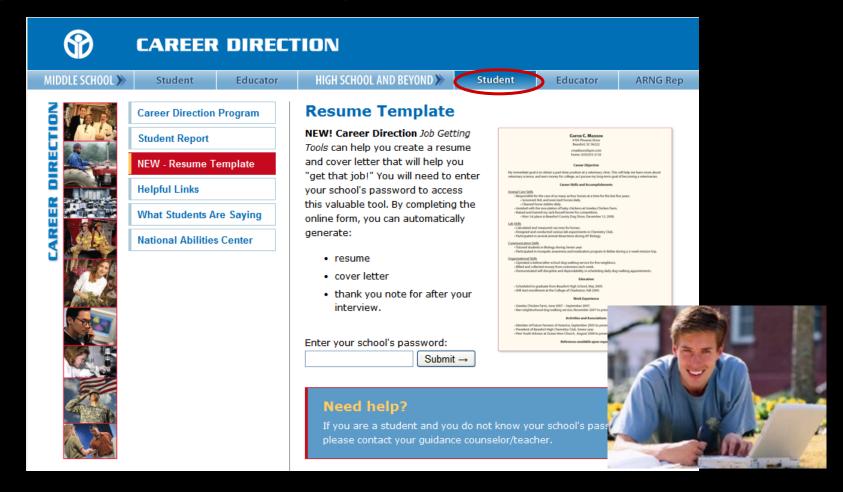


To get a job, you must beat the competition. You need strong job-getting skills.





#### Career Direction Online Resume Tool:





www.careertrain.com





### Interview Strategies

- **Doing initial homework**
- **Potential interview questions**
- Interview etiquette
- **Evaluate the interview**





#### **Discussion - Video Interview Exercise**

Did the applicant's appearance meet company standards?





 What kind of impression did he make?





• How can he improve?





# Keeping a Job: Business Protocol





#### Just Effort Is Not Enough

 It takes more than preparation, skill, and hard work to be successful.

 Your choices – alcohol, drugs, and personal relationships -impact your success or failure.





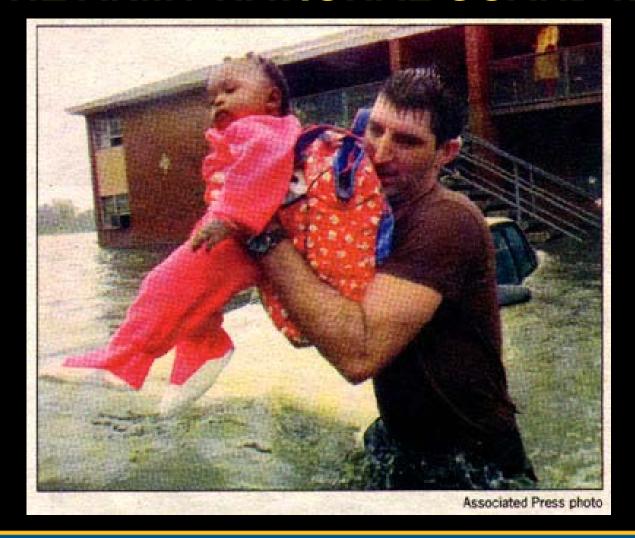
#### Success requires planning and effort:

- Know your priorities
- Set your goals
- Develop your plan





# THE ARMY NATIONAL GUARD ...











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