AGRICULTURE PROGRAM CONCENTRATION - The production, processing, marketing, distribution, financing, and development of agricultural commodities and resources including food, fiber, wood products, natural resources, horticulture, and other plant and animal products/resources.

	Agriscience	Forestry/Natural	Plant	Animal Science	Agricultural	Agribusiness	Veterinary
Pathways	, and the second	Resources	Science/Horticulture		Mechanics	Management	Science
*SAMPLE Career Occupations	Ecologists Park Mangers • Environmental Interpreters • Fisheries Technicians • Water Monitoring Technician • Hydrologists • Biotechnology Lab Technician • Soil & Water Specialists • Botanists • Education & Extension Specialists • Forest Geneticists • Aquaculturalists • Animal Scientists • Embryo Technologists • Vivarian Technicians • Wildlife Biologists • Livestock Geneticists • Animal Nutritionists • Meat Science Researcher • Reproductive Physiologists • Embryo Transfer Technicians	Cartographers ● Wildlife Managers ● Range Technicians ● Ecologists Park Mangers ● Environmental Interpreters ● Fish and Game Officers ● Loggers ● Forest Technicians ● Log Graders ● Pulp and Paper Manager ● Soil Geology Technician ● Geologists ● Mining Engineers ● Fisheries Technicians ● Water Monitoring Technician ● Hydrologists ● Fish Hatchery Manager ● Commercial Fishermen ● Fishing Vessel Operators ● Vessel Crew	Bioinformatics Specialists • Plant Breeders and Geneticists • Biotechnology Lab Technician • Soil & Water Specialists • Crop Farm Managers • Agricultural Educators • Plant Pathologists • Aquaculturalists • Sales Representatives • Botanists • Tree Surgeons • Education & Extension Specialists • Agricultural Journalists • Commodity Marketing Specialists • Grain Operations Superintendents • Custom Hay/Silage Operators • Forest Geneticists • Golf Course Superintendents • Greenhouse Mangers • Growers • Farmers • Ranchers	Agricultural Educators • Livestock Producers • Aquaculturalists • Animal Caretakers-Poultry Managers • Equine Managers-Veterinarians • Veterinary Assistants • Feedlot Specialists • Animal Scientists • • Embryo Technologists • Livestock Buyers • Feed Sales Representatives • Vivarian Technicians • Wildlife Biologists • Livestock Geneticists • Animal Nutritionists • Dairy Producers • Livestock Inspectors • Feed Sales Specialists • Animal Health Salespersons • Meat Science Researcher • Reproductive Physiologists • Embryo Transfer Technicians • Pet Shop Operators • USDA Inspectors	Machine Operators Electronics Systems Technicians Agricultural Engineers Agricultural Extension Engineering Specialists Heavy Equipment Maintenance Technicians Recycling Technicians Waste Water Treatment Plant Operators Equipment/Parts Mangers Welders Machinists Communication Technicians Agricultural Applications Software Developers/Programmers Database Administrators Computer Service Technical Support Technicians Lab Specialists GPS Technicians Remote Sensing Specialists	Salesperson • Sales Manager • Banker/Loan Officer • Field Reps for Bank, Insurance Company or Government Program • Farm Investment Manager • Agricultural Commodity Broker • Agricultural Economist • Farmer /Rancher/Feedlot Operator• Farm Manager • Livestock Rancher / Breeder • Dairy Herd Supervisor (DHIA) • Agricultural Products Buyer • Animal Health Products Distributor • Livestock Seller • Feed and Supply Store Manager • Produce Commission Agent • Ag Lenders • Agricultural Chemical Dealer • Field Service Representative • Chemical Sales Representative • Pulp and Paper Manager • Soil Geology Technician	Equine Managers Veterinarians Veterinary Assistants Animal Scientists Wildlife Biologists Livestock Geneticists Animal Nutritionists

Foundational Skills

ARCHITECTURE, CONSTRUCTION, COMMUNICATIONS & TRANSPORTATION PROGRAM CONCENTRATION- The designing,

producing, exhibiting, and publishing multimedia content; managing, building and maintaining the built environment; planning, management, and movement of people, materials, and goods by road, pipeline, air, rail and water and related professional and technical support services such as transportation infrastructure

planning and management, logistics services, mobile equipment and facility maintenance. http://www.careervoyages.gov

Pathways	Transportation Logistical Operations	Transportation Logistical Support	Flight Operations	Aircraft Support		Construction	Metals	Graphic Communications	Graphic Design	Broadcast/ Video Production
*SAMPLE Career Occupations	Dispatchers Truck/bus/taxi, traffic managers · Truck drivers- heavy · Truck drivers- tractor-trailer · Truck drivers—light or delivery services · Bus drivers- transit and intercity · Bus drivers-school · Taxi drivers and chauffeurs Truck/bus/taxi terminal operations and support · Logistician · Logistics managers · Logistics engineers · Logistics consultants · International logistics	installers and repairers— transportation equipment *Mobile heavy equipment mechanics •Motorboat mechanics • Ship mechanics and repairers • Motorboat mechanics • Automotive/truck mechanics and body repairers •Electronic equipment installers and repairers—motor vehicle	Commercial pilots Flight engineers -Flight attendants •Dispatchers-air -Traffic managers -Air traffic controllers -Aircraft cargo handling supervisors - Airfield operations specialists -Other airlines	Aerospace engineering and operations technicians · Aircraft mechanics and service technicians · Airframe mechanics · Power plant mechanics · Aircraft engine specialists · Aircraft body and bonded structure repairers · Avionics technicians • Aviation inspectors	Civil Drafter • Drafter • Regional and Urban Planner/Designer • Environmental Designer • Civil Engineer • Civil Engineer • Environmental Engineer (hydro engineering• Landscape Architect • Surveyor Building Code Official • Computer Aided Drafter (CAD) • Renderer •	General Contractor/Builder • Specialty Contractor • Construction Engineer • Construction Manager • Project Manager• Construction Foreman • Estimator • Project Inspector • Manufacturer's Representative • Sales and Marketing Manager • Equipment and Material Manager • Equipment and Material Manager • Scheduler • Safety Director • Construction inspector • Subcontractor • Preservationist • Service Contractor • Field Supervisor • Specialty Trades Subcontractor • Mason • Construction Craft Laborer • Carpenter • System Installer • Electronic Systems Technician • Security and Fire Alarm Systems Installer Concrete Finisher • Glazier • Tile and Marble Setter • Painter • Plasterer/Drywall • Paperhanger • Insulation Worker • Drywall Installer • Plumber • Heating, Ventilation, Air Conditioning and Refrigeration Mechanic• Carpet Installer • Electrician • Steamfitter Terrazzo Worker and Finisher • Cost Estimator • Electrical and Electronic Engineering Technician • Civil Engineering Technician • Environmental Engineering Technician • Interior Designer • General Maintenance Contractor	Iron/ Metalworker • Pipe Fitter • Millwright • Sheet metal Worker • Boilermaker •	Graphics and Printing Equipment Operators Lithographers and Plate makers* Computer Typography and Composition Equipment Operators* Desktop Publishing Specialists* Web Page Designers*	Graphics and Printing Equipment Operators* Desktop Publishing Specialists* Web Page Designers*	Video Systems Technicians* Video Graphics, Special Effects, and Animation* Audio-Video Designers and Engineers* Technician Film, Video, and DVD* Audio-Video System Service Technicians* Audio Systems Technicians* Audio Video Operations* Control Room Technician* Station Mangers and Radio & TV Announcers* Publishers, Editors, and Journalists and Reporters, Print, Broadcast, Other Broadcast Technicians

Foundational Skills

ARTS & HUMANITIES PROGRAM CONCENTRATION- The design, production, exhibition, performing, writing and publishing of multimedia content including visual and performing arts and design, journalism and entertainment services.

vays	Visual Arts	Performing Arts	Journalism	Foreign Language
*SAMPLE Occupations Pathways	Commercial Photographers, Digital, Still, Video, Film Interior Designers, Commercial/Residential and Home Furnishings coordinators Graphic Designers, CAD Technicians, and Fashion Illustrators Textile Designers Commercial Artists, Illustrators, and Artists, all Media Curators and Gallery Managers Fashion Designers	 Production Managers, Digital, Video, Stage Cinematographers, Film/Video Editors Dancers Play Writers, Screen Writers, Screen Editors, Script Writers Directors and Coaches, Performers, Actors, Musicians Make-Up Artists and Costume Designers Stagecraft Designers, Lighters, Sets, Sound Effects, Acoustics, Painters Composers, Conductors, and Music 	Publishers, Editors, and Journalist and Reporters, Print, Broadcast, Other	Overseas sales representative Overseas manager Overseas researcher U.Sbased import/export officer or Investment Specialist Interpreter Translator Technical writer/translator Subtitler/Voice—Over International Operator Foreign Correspondent
*SAI	Artist Sculptor	Instructors		

Foundational Skills

BUSINESS & COMPUTER SCIENCE PROGRAM CONCENTRATION-The planning, organizing, directing and evaluating business functions essential to efficient and productive business operations available in every sector of the economy. http://www.careervoyages.gov

	Small Business	Computing	Financial	Financial	Interactive	Administrative	Computer Systems and	Computer
way	Development	Companing	Management-	Management-	Media	/Information	Support	Networking
Pathway	·		Accounting	Services		Support		
*SAMPLE Career Occupations	Entrepreneurs • Chief Executives • General Managers • Accounting Manager • Accounts Payable Manager • Assistant Credit Manager • Business & Development Manager • Business & Development Manager • Compensation & Benefits Manager • Credit & Collections Manager • Payroll Manager • Credit & Relations Manager • Risk Manager • Operations Managers • Public Relations Managers • Human Resource Managers • Management Analysts • Facilities Managers • Management Analysts • Facilities Managers • Meeting & Convention Planners • Administrative Services Managers • Sports & Entertainment Management • Public Organization Management • Public Organization Management • Manufacturing Management • Purchasing Management • Purchasing Management • First Line Supervisors • Public Relations Specialists • Senior Managers Management Trainees	Analyst * Engineer Business Analyst * Computer Engineer * Data Modeler Designer/Engineer * Program Manager * Programmer/Analyst * Project Lead Specialist * Architect * Design Engineer * Development Engineer * Engineer * QA Specialist *	Accountants * Accounting Clerk * Accounting Supervisor * Adjuster * Adjustment Clerk * Assistant Treasurer * Auditor * Bookkeeper * Budget Analyst * Budget Manager * Billing Supervisor * Cash Manager * Controller * Merger & Acquisitions Manager * Price Analyst * Collections Executive * Investment Executive * Treasurer * Chief Financial Officer * Finance Director * Certified Public Accountant * Accounts Receivable Clerk * Cost Accountant * Financial Accountant * Billing Clerk * Payroll Accounting Clerk	Personal Financial Advisor•Tax Preparation• Sales Agents, Securities, Commodities•Investment Advisors•Brokerage Clerk •Development Officers• Accountants• Financial Analysts•Treasurers, Controllers and Chief Revenue Agents•Auditor• Economists•Tax Examiners•Collectors• Revenue Agents•Credit Analyst• Loan Officers•Bill and Account Collectors• Tellers•Loan Processors•Customer Service Reps•Data Processors•Accounting •Internal Auditors •Compliance Officers•Title Researchers & Examiners•Abstractors• Credit Report Providers•Repossession Agents•Network Services•Operations Managers•Debt Counselors• Claims Agents, Examiners, and Investigators• Claims Clerks•Insurance Appraisers•Underwriters• Actuaries•Sales Agents • Customer Service Agents•Processing Clerks	2D/3D Artist * Animator * Audio/Video Engineer * Designer * Media Specialist * Media/Instructional Designer Author * Authoring Specialist * Developer * Specialist Producer * Production Assistant * Programmer * Streaming Media Specialist Virtual Reality Specialist Designer * Producer * Specialist Administrator * Architect * Designer * Page Developer * Producer * Site Developer * Webmaster	Administrative Assistant • Executive Assistant • Office Manager • Medical Front Office Assistant • Information Assistant • Desktop Publisher • Customer Service Assistant • Data Entry Specialists • Receptionist • Communications Equipment Operator • Court Reporter • Stenographer • Dispatcher • Shipping & Receiving Personnel • Records Processing Occupations including Library Assistant & Order Processor • Word Processor • Typists • Medical Transcriptionist • Legal Secretaries • Paralegals	Administrator * Architect * Management Associate * Modeler * Modeling Specialist Administration Associate * Developer * Manager * Modeler * Security Expert *DSS (Decision Support Services) * Knowledge Architect Database Administrator * Desktop Publisher * Document Specialist * Documentation Specialist * Documentation Specialist * Publisher Instructional Designer, Online Publisher Communicator * Publications Manager * Writer Analyst * Call Center Support Representative * Content Manager Liaison * Service Representative * Service Professional * Technician Maintenance * Technician * PC Support Specialist * PC Systems Coordinator * Product Support Engineer * Sales Support Technician * Systems Analyst * Account Manager * Support Engineer * Testing Engineer * Application Integrator * Systems Designer * Systems Manager * E-Business Specialist * Electronic Transactions Implementer * Analyst * Integrator	Communications Analyst * Data Communications Analyst * Information Systems Administrator * Information Systems Operator * Information Technology Engineer Administrator * Analyst * Manager * Operations Analyst * Security Analyst * Transport Administrator
	Foundational Skills							

Foundational Skills

CULINARY ARTS PROGRAM CONCENTRATION-The design,

creation, and serving of food. http://www.careervoyages.gov

<u>></u>	Culinary Arts
Pathway	http://www.allculinaryschools.com/
÷	intp.//www.ancumaryschools.com/
Ра	
tions	 General Manager Food & Beverage Manager Kitchen Manager Catering & Banquets Manager Service Manager
*SAMPLE Career Occupations	 Maitre'd Restaurant Owner Baker Brewer Caterer Executive Chef Cook Pastry & Specialty Chef Bartender Restaurant Server Banquet Server Cocktail Server Banquet Set-Up Employee Bus Person Kitchen Steward Counter Server
*	 Wine Steward Host

Foundational Skills

EDUCATION PROGRAM CONCENTRATION- The planning, managing and providing of education and training services, and related learning support services. http://www.careervoyages.gov

ys	Teaching as a Profession	Early Childhood Education
Pathways		
*SAMPLE Career Occupations	•Elementary Teachers, Aids •Secondary Teachers, Aids •Special Education Teachers, Aids •College/University Lecturers, Professors •Human Resource Trainers •Physical Trainers •Coaches •Psychologists- Clinical, Developmental, Social •Social Workers •Parent Educators •Counselors •Speech-Language Pathologists and Audiologists •Superintendents, Principals, Administrators •Supervisors and Instructional Coordinators •Education Researchers, Test Measurement Specialists •College Presidents, Deans •Curriculum Developers •Instructional Media Designers	Child Care Directors Child Care Workers Child Life Specialist Nanny Early Childhood Teachers and Assistants Group Workers and Assistants Preschool, Kindergarten Teachers, Aids Directors, Childcare Facilities Assistant Directors, Childcare Facilities Pre-K Lead Teachers (Certified)
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Foundational Skills

ENGINEERING & TECHNOLOGY PROGRAM CONCENTRATION- The planning, managing, and providing scientific research and professional and technical services (e.g., physical science, social science, and engineering) including laboratory and testing services, and research and development services.

શ	Engineering	Energy System	Manufacturing	Electronics	Engineering	Math/Science
Occupations Pathways	Aerospace Engineer Aeronautical Engineer Agricultural Engineer Agricultural Technician Application Engineer Architectural Engineer Automotive Engineer Biomedical Engineer Biotechnology Engineer Chemical Engineer Civil Engineer Communications Engineer Computer Engineer Computer Hardware Engineer Computer Programmer Computer Science Technician Computer Software Engineer Construction Engineer Consultant Development Engineer Drafter Electrical Engineer Electrician Electronics Technician Energy Transmission Engineer Environmental Engineer Facilities Technician Fire Protection Engineer Geothermal Engineer Hazardous Waste Engineer Hazardous Waste Technician Human Factors Engineer Industrial Engineer Industrial Engineer Industrial Engineering Technician Licensing	For more information: http://www.getintoenergy.com/s kills.asp • Telecommunication Technicians • Equipment, Cable, Line Repairers/Installers • Computer Programmers, and Systems Analysts • Electrician • Boilermaker • Electronics Technician • Power Plant Operator • Electrical, Mechanical, Aeronautical, Geothermal, Chemical Engineers • Electronics Engineering Technician • Engineering Technician • Mining Engineer	Maintenance and Repairer Sales Representatives Industrial Engineers Industrial Machinery Mechanics Purchasing Agents Mechanical Engineers Mobil Heavy Equipment Mechanics Environmental Scientists and Specialist Biological Technician Chemists Logisticians Mechanical Drafters Computer, Automated Teller, and Office Machine Repairers Environmental Science and Protection Tech	Production Worker Production Worker Electrical Maintenance Industrial Electrician Electronics Technician Electrical Engineer Electronics Engineering Technician Engineering Technician Refurbish Technician Electronics Test Technician,	Engineering Graphics & Design Industrial Engineer Materials Engineer Mechanical Drafter Mechanical Engineer Electrical Engineer Environmental Engineer (hydro engineering) Modeler	Analytical Chemist* Anthropologist* Archeologist* Astronomer* Astrophysicist* Atmospheric scientist* Biologist* Botanist* CAD Operator* Cartographer* Chemist* Communications technologist* Conservation scientist* Cyptographer* Crystallographer* Demographer* Dye chemist* Ecologist* Economist* Electronmicroscopist * Environmental Scientist* Expert systems Scientist* Geneticist* Geologist* Geophysicist* Geoscientist* Herpetologist* Hydrologist* Ichthyologist* Inorganic Chemist* Laboratory Technician * Mammalogist* Marine scientist*
SAMPLE Career	Engineer • Industrial Engineering Technician • Licensing Engineer • Manufacturing Engineer • Manufacturing Technician • Manufacturing Processes Engineer • Marine Engineer • Materials Engineer • Materials Lab & Supply Technician • Mechanical Engineer • Metallurgic Engineer • Mining Engineer • Naval Engineer • Network Technician • Nuclear Engineer • Ocean Engineer • Operations Research Engineer • Packaging Engineer • Packaging Technician • Petroleum Engineer • Pharmaceutical Engineer • Plastics Engineer • Power Systems Engineer • Product Design Engineer • Project Engineer • Project manager • Prototype Engineer • Quality Technician • Radio/TV Broadcast Technician • Radio/TV Broadcast Technician • Software Engineer • Sound Technician • Structural Engineer • Survey Technician • Systems Design Engineer • Technical Sales Manager • Technical Writer • Telecommunications Engineer • Textile	Petroleum Engineer Hazardous Waste Technician Pipefitters/Pipe layers Value/Regulator Repairers Greenpower Marketing Meteorologist Windsmiths Geologist	Industrial Engineering Tech Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic Medical Equipment Repairers Commercial and Industrial Designers Electrical and Electronics Drafters	Engineering Aide Failure Analysis Technician (FA Technician) Field Engineer		Materials Analyst Materials Scientist* Materials Analyst* Materials Scientist* Mathematician *Metallurgist* Meteorologist* Microbial Physiologist* Mycologist* Nano-biologist* Nuclear Chemists* Nuclear Technician* Numerical Analyst* Nutritionist* Oceanographer* Organic Chemist* Ornithologist* Paleontologist* Physicist* Polymer Scientist* Programmer* Protein Scientist* Programmer* Protein Scientist* Radio Chemist* Research Chemist* Research Technician* Science Teacher * Lab Technician* Scientific visualization / Graphics Expert* Spectroscopist* Statistician* Technical writer* Toxicologist* Zoologist*

Foundational Skills

FAMILY & CONSUMER SCIENCES PROGRAM CONCENTRATIONS- The providing and assisting of individuals, families, and communities in making informed decisions about their well being, relationships and resources to achieve optimal quality of life. http://www.careervoyages.gov

ors	Interior Designers, Commercial/Residential
 Adult Day Care Coordinators 	
 Adult Day Care Coordinators 	
Licensed Professional Counselors Religious Leaders Directors, Religious Activities/Education Programs Human Services Workers Social Services Workers Vocational Rehabilitation Counselors Employment Counselors Career Counselors Career Counselors Leisure Activities Coordinators Geriatric Service Workers Adult Day Care Workers Residential Advisors Emergency and Relief Workers Community Housing Service Workers Social and Human Services Assistants Clinical and Counseling Psychologists Industrial-Organizational Psychologists Sociologists School Counselors/Psychologists Substance Abuse and Behavioral Disorder Counselors Wental Health Counselors Career Counselors Employment Counselors Employment Counselors Employment Counselors Employment Counselors Residential Advisors Emesidential Advisors Marriage, Child and Family Counselors	and Home Furnishings coordinators Graphic Designers, CAD Technicians, and Fashion Illustrators Textile Designers
e p e s s s vi	Coordinators of Volunteers Ers Ers Ers Ers Ers Ers Ers Ers Ers E

Foundational Skills

HEALTHCARE SCIENCE PROGRAM CONCENTRATION- The planning, managing, and providing of services that promote health, wellness and diagnosis as well as treat injuries and diseases. http://www.careervoyages.gov

sk	Therapeutic Services-	Therapeutic Services- Medical	Therapeutic Services-	Health Informatics	Biotechnology	Diagnostic Services
wa	Nursing	Services	Emergency Services		Research &	
Pathways					Development	
*SAMPLE Career Occupations	Anesthesiologist Assistant Art / Music / Dance Therapist(s) Athletic Trainer Audiologist Certified Nursing Assistant Chiropractor Dental Assistant / Hygienist Dental Lab Technician Dentist Dosimetrist Exercise Physiologist Home Health Aide Kinesiotherapist Licensed Practical Nurse Massage Therapist Medical Assistant Occupational Therapist / Asst Ophthalmic Medical Personnel Optometrist Orthotist/Prosthetist Physical Therapist / Assistant Physician (MD/DO) Physician's Assistant Psychologist Recreation Therapist Registered Nurse Respiratory Therapist Surgical Technician Veterinarian / Vet Tech	Acupuncturist Social Worker Speech Language Pathologist Mortician Pharmacist/Pharmacy Tech Dietician	◆ EMT ◆ Paramedic	Admitting Clerk Applied Researcher Community Services Specialists Data Analyst Epidemiologist Ethicist Health Educator Health Information Coder Healthcare Administrator Medical Assistant Medical Biller/Patient Medical Information Technologist Medical Librarian/Cybrarian Patient Advocates Public Health Educator Reimbursement Specialist (HFMA) Risk Management Social Worker Transcriptionist Utilization Manager	Biochemist Bioinformatics Associate Bioinformatics Scientist Bioinformatics Scientist Bioinformatics Specialist Biomedical Chemist Biostatistician Cell Biologist Clinical Trials Research Associate Clinical Trials Research Coordinator Geneticist Lab Assistant- Geneticist Lab Technician Microbiologist Molecular Biologist Pharmaceutical Scientist Quality Assurance Technician Quality Control Technician Regulatory Affairs Specialist Research Assistant Research Associate Research Associate Research Scientist Toxicologist	Cardiovascular Technologist Clinical Lab Tech Computer Tomography (CT) Technologist Cytogenetic Technologist Cytotechnologists Diagnostic Medical Sonographers Electrocardiographic (ECG) Tech Electronic Diagnostic (EEG)Technologist Exercise Physiologist Geneticist Histotechnician Histotechnologist Magnetic Resonance (MR) Technologist Mammographer Medical Technologist / Clinical Laboratory Scientist Nuclear Medicine Technologist Nutritionist Pathologyst Pathologyst Pathologyst Pathologist Pathologist Radiologist Radiologic Technologist Radiologic Technologist/Radiographer Radiologist

Foundational Skills

GOVERNMENT & PUBLIC SAFETY PROGRAM CONCENTRATION- The execution of governmental functions and the planning, managing and providing of legal, public safety, protective services and homeland security, including professional and technical support services.

U.S. Air Force https://www.usarmyirotc.com/ U.S. Air Force https://www.usarmyirotc.com/ U.S. Air Force http://www.usarmyirotc.com/ U.S. Air Force http://www.usarmyirotc.com/ U.S. Air Force http://www.usarmyirotc.com/ U.S. Air Force http://www.usarmyirotc.com/http://www.usarmyirotc.com/<a <="" href="http://www.usarmyirotc.com/" th=""><th>Pathways</th><th>Junior ROTC</th><th>Homeland Security & Emergency Services</th><th>Public Law & Justice</th>	Pathways	Junior ROTC	Homeland Security & Emergency Services	Public Law & Justice
Farmelational Chille	Career	U.S. Air Force http://www.usarmyirotc.com/ U.S. Air Force http://www.usnavy.mil/ In all four military branches, the JROTC curriculum promotes and teaches leadership, citizenship, and personal responsibility. These qualities represent necessary behaviors in all aspects of life including the world of work. Students participating in these programs learn valuable skills that can assist them through their educational careers into their life-long learning and civilian or military work. For military occupations, students can go to	Director of Sales * Security Systems Designer/Consultant * Physical Security Specialist Consultant * Information Systems Security Specialist * Computer Forensics Specialist * Private/Corporate Investigator * Loss Prevention/Security Manager (e.g. Store, hotel) * Security Trainer/Educator * Security Sales Representative/Manager * Loss Prevention Specialist * Physical Security Assistant * Security Systems Technician (Install/maintain) * Investigative Assistant (private sector) Security Trainer (Basics) * Security Sales Assistant * Transportation Security Supervisor * Information Security Assistant (Document Control) * Personnel Security Supervisor * Information Security Assistant (Document Control) * Personnel Security Assistant * Executive Protection Officer (Private) * Supervisory Security officer (armed, unarmed) * Certified Security Officer (SPO, POST, Arrest Authority) * Armored Car Guard * Control Center Operator (e.g. ADT) (Monitoring Center) * Uniformed Security Officer (Unarmed proprietary and contract) * Security Clerk * Transportation Security Technician * Loss Prevention Assistant * Uniformed Security officer (armed) * Computer Security Specialist * Computer Forensics Examiner * Executive Protection Specialist * Gaming Surveillance Specialist * Information Security Specialist * Information Technology Security * Armored Car Guards * Industrial Espionage Security * Ski Patrol, * Physical Property Security * Private Security Specialist Animal Control Officer * Bailiffs * Missing Persons * Unemployment Fraud Investigators * Criminal Investigators * Special Agents * Gaming Investigator * Bomb Technician * Game Enforcement Officer * Highway Patrol Pilots * Immigration * Customs Inspectors * Mgr/Supervisor * Police * Detectives * Police Detectives and Criminal Investigators * Police, Fire * Ambulance Dispatchers * Police * Patrol Officer * Transit * Railroad Police * Park Ranger * Evidence Technician * Federal Marshall	Attorney Case Management Specialist Court Reporter File and Document Manager Information Officer Investigator Judge Law Clerk Legal Assistant Legal Secretary Magistrate Mediator/Arbitrator Negotiator Paralegal Warden Jail Administrator Public Information Officer Correctional Trainer Case Manager Community Corrections Practitioner Probation/ Parole Officer Corrections Educator Corrections Officer Corrections Officer Detention Deputy

Foundational Skills

MARKETING, SALES & SERVICES PROGRAM CONCENTRATION – The planning, managing, and performing of marketing activities to reach organizational objectives.

s	Marketing & Management	Fashion Marketing	Marketing	Travel Marketing & Lodging Management	Sports & Entertainment Marketing
Pathways			Communications & Promotion		
Path			Promotion		
	Entrepreneurs•	Store Managers•	Advertising Managers•	Front Office Manager•Executive	Club Manager•Club Assistant
Sample Career Occupations	Small Business Owners Presidents Chief Executive Officers Proprietors Proprietors Financial Manager Franchisees Independent X's (e.g., distributor) Customer Service Representatives Management Analyst Administrative Support Representatives (e.g., human resources, clerical, finance, technical) Business to Business Salesperson	Retail Marketing Coordinators Merchandising Managers Merchandise Buyers Operations Managers Visual Merchandise Managers Sales Managers Department Managers Sales Associates Customer Service Representatives Clerks Administrative Support Representatives (e.g, human resources, clerical, finance, technical)) Business to Business Salesperson	Public Relations Managers Public Information Directors Sales Promotion Managers Co-op Managers Trade Show Managers Circulation Managers Promotions Managers Art/Graphics Directors Creative Directors Account Executives Account Supervisors Sales Representatives Marketing Associates Media Buyers/Planners Interactive Media Specialists Analysts Contract Administrators Copywriters Research Assistants Customer Service Representatives Administrative Support Representatives Administrative Support Representatives (e.g., human resources, clerical, finance, technical) Business to Business Salesperson	Housekeeper•Director of Sales & Marketing•Chief Engineer•Director of Human Resources•Rooms Division Manager•Director of Security•Controller•Food & Beverage Director• Resident Manager•Director of Operations•General Manager•Regional Manager•Quality Assurance Manager•Corporate Management•Lodging Management•Owner/Franchisee Administrative Support•Uniformed Services Support•Communications Supervisor•Front Desk Supervisor•Reservations Supervisor•Laundry Supervisor•Room Supervisor•Bell Captain•Shift Supervisor•Sales Professional•Night Auditor•Front Desk Employee•Valet Attendant•Bell Attendant•Door Attendant•Concierge•PBX Operator•Reservationist•Guestroom Attendant•Concierge•PBX Operator•Reservationist•Guestroom Attendant•Director of Tourism Development•Director of Membership Development•Director of Communications•Director of Tourism Development•Director of Sales•Director of Marketing and Advertising• Director of Volunteer Services•Director of Convention and Visitors Bureau•Market Development Manager•Group Sales Manager•Destination Manager• Convention Services Manager•Destination Manager• Convention Services Manager•Destination Manager• Convention Services Manager•Destination Manager• Convention Services Manager•Destination Manager•Convention Services Manager•Destination Services Manager•Destination Services Manager•Destination Services Manager•Destination Services Manager•Destination Services Manager•Desti	Manager•Club Instructor•Club Equipment & Facility Maintenance •Club Scheduler•Club Event Planner•Club Membership Developer•Parks & Gardens Director•Parks & Gardens Activity Coordinator•Parks & Gardens Access Management•Parks & Gardens Safety & Security•Parks & Garden Ranger•Resort Trainer•Resort Instructor•Resort Equipment Maintenance•Resort Scheduler•Gaming & Casino Manager•Gaming & Casino Manager•Gaming & Casino Supervisor•Gaming & Casino Supervisor•Gaming & Casino Sceurity & Safety•Fairs/Festival Event Planner•Fairs/Festival Set up Supervisor•Fairs/Festival Facility Manager•Fairs/Festival Facility Manager•Fairs/Festival Facility Manager•Fairs/Festival Facility Manager•Theme Parks/Amusement Parks Area Retail Manager•Theme Parks/Amusement Parks Area Retail Manager•Theme Parks/Amusement Parks Area Retail Manager•Theme Parks/Amusement Parks Group Events Manager•Family Centers Manager•Family Centers Manager•Family Centers Equipment Operator/Maintenance•Historical /Cultural/Architectural Ecological Industrial Sites Guides/Ranger•Historical/Cultural/Archit ectural Ecological Industrial Sites Exhibit Developer•Museums/Zoos/Aquariums Docent•Museum/Zoos/Aquariums Exhibit Developer)• Business to Business Salesperson

Foundational Skills